



October 21, 2014

QSIDental and Patterson Dental Forge Strategic Partnership

Agreement will Establish New Sales Channel; Expand Company's Footprint Throughout Dental Group Practice Market

IRVINE, Calif.--(BUSINESS WIRE)-- Quality Systems, Inc. (NASDAQ: QSII) announced today that its [dental division](#) has entered into an agreement with [Patterson Dental Supply, Inc.](#), a leading distributor of dental products, equipment and technology in the U.S. and Canada, and the largest business in the progressive, global Patterson Companies (NASDAQ: PDCO) family of businesses.

Under the partnership agreement, the company will leverage Patterson Dental's special market division sales force to establish a new line of business with their dental group practice customers thereby increasing QSI's footprint within the market segment.

As a value-added distributor of dental products, equipment and services for dentists, dental laboratories, institutions and other healthcare providers, Patterson Dental Supply has the largest direct sales force in the industry, totaling more than 1,400 sales representatives and equipment software specialists serving the United States and Canada.

"Patterson Special Markets is excited about partnering with QSI in the large group dental practice space. This strategic alliance allows us to offer our clients a best in class experience with a leading cloud based software solution," said Neal McFadden, president, Special Markets Division at Patterson Dental.

"Patterson Dental Supply, Inc.'s presence in North America and Canada, coupled with its reputation as a highly regarded dental service provider, presents a new revenue stream for our market-leading advanced technological solutions which enable us to capture additional market share within the Dental Group Provider segment," explained [Donn Neufeld](#), executive vice president and general manager of the QSIDental Division. "We are committed to delivering leading-edge solutions that will assist providers in the delivery of higher quality, better coordinated patient care."

About Patterson Dental Supply, Inc.

Patterson Dental, a leading distributor of dental products, equipment and technology in the U.S. and Canada, serves as the largest business in the progressive, global Patterson Companies (Nasdaq: PDCO) family of businesses. For more information, visit www.pattersondental.com.

[About Quality Systems, Inc.](#)

Irvine, Calif.-based [Quality Systems, Inc.](#) and its [NextGen Healthcare](#) subsidiary develop and market computer-based practice management, electronic health records and revenue cycle management applications as well as connectivity products and services for medical and dental group practices and small hospitals. Visit www.qsii.com and www.nextgen.com for additional information.

Certain statements in this news release are forward-looking statements within the meaning of the federal securities laws, including but not limited to those statements related to future use of the company's products and statements made by Donn Neufeld related to the Company's future products and offerings. These statements are based on current expectations of future events. If underlying assumptions prove inaccurate or unknown risks or uncertainties materialize, actual results could vary materially from the Company's expectations and projections. Factors that could cause the anticipated results to differ from those described in the forward-looking statements include the possibility that products will not achieve or sustain market acceptance; the impact of incentive payments under The American Recovery and Reinvestment Act on sales and the ability of the Company to meet continued certification requirements; the development by competitors of new or superior technologies; the timing, cost and success or failure of new product and service introductions, development and product upgrade releases; undetected errors or bugs in our software; changing economic, political or regulatory influences in the healthcare industry; availability of third-party products and components; competitive pressures including product offerings, pricing and promotional activities; the Company's ability or inability to attract and retain qualified personnel; possible regulation of the Company's software by the U.S. Food and Drug Administration; and general economic conditions. Additional risks and uncertainties are set forth in the Company's public filings with the U.S. Securities and Exchange Commission, including the discussion under the heading "Risk Factors" in the Company's most recent Annual Report on Form 10-K and any subsequent Quarterly Reports on Form 10-Q. The Company expressly disclaims any intent or obligation to update these forward-looking statements except as required by law.

© 2014 Quality Systems, Inc., Irvine, CA 92612

® marks owned by Quality Systems, Inc.

For Media and Public Relations Inquiries Contact:

NextGen Healthcare
Michelle Rovner, 215-657-7010
mrovner@nextgen.com

or

For Investor Relations Inquiries Contact:

Quality Systems, Inc.
Susan J. Lewis, 954-389-3700
slewis@qsii.com

Source: Quality Systems

News Provided by Acquire Media